Chapter 29:
The House of Morrel & Son
Any one who had quitted Marseilles a few years previously, well acquainted with the interior of Morrel’s warehouse, and had returned at this date, would have found a great change. Instead of that air of life, of comfort, and of happiness that permeates a flourishing and prosperous business establishment—instead of merry faces at the windows, busy clerks hurrying to and fro in the long corridors—instead of the court filled with bales of goods, re-echoing with the cries and the jokes of porters, one would have immediately perceived all aspect of sadness and gloom. Out of all the numerous clerks that used to fill the deserted corridor and the empty office, but two remained. One was a young man of three or four and twenty, who was in love with M. Morrel’s daughter, and had remained with him in spite of the efforts of his friends to induce him to withdraw; the other was an old one-eyed cashier, called “Cocles,” or “Cock-eye,” a nickname given him by the young men who used to throng this vast now almost deserted bee-hive, and which had so completely replaced his real name that he would not, in all probability, have replied to any one who addressed him by it.

Cocles remained in M. Morrel’s service, and a most singular change had taken place in his position; he had at the same time risen to the rank of cashier, and sunk to the rank of a servant. He was, however, the same Cocles, good, patient, devoted, but inflexible on the subject of arithmetic, the only point on which he would have stood firm against the world, even against M. Morrel; and strong in the multiplication-table, which he had at his fingers’ ends, no matter what scheme or what trap was laid to catch him. In the midst of the disasters that befell the house, Cocles was the only one unmoved. But this did not arise from a want of affection; on the contrary, from a firm conviction. Like the rats that one by one forsake the doomed ship even before the vessel weighs anchor, so all the numerous clerks had by degrees deserted the office and the warehouse. Cocles had seen them go without thinking of inquiring the cause of their departure. Everything was as we have said, a question of arithmetic to Cocles, and during twenty years he had always seen all payments made with such exactitude, that it seemed as impossible to
him that the house should stop payment, as it would to a miller that the river that had so long turned his mill should cease to flow.

Nothing had as yet occurred to shake Cocles’ belief; the last month’s payment had been made with the most scrupulous exactitude; Cocles had detected an overbalance of fourteen sous in his cash, and the same evening he had brought them to M. Morrel, who, with a melancholy smile, threw them into an almost empty drawer, saying:—

“Thanks, Cocles; you are the pearl of cashiers.”

Cocles went away perfectly happy, for this eulogium of M. Morrel, himself the pearl of the honest men of Marseilles, flattered him more than a present of fifty crowns. But since the end of the month M. Morrel had passed many an anxious hour. In order to meet the payments then due; he had collected all his resources, and, fearing lest the report of his distress should get bruited abroad at Marseilles when he was known to be reduced to such an extremity, he went to the Beaucaire fair to sell his wife’s and daughter’s jewels and a portion of his plate. By this means the end of the month was passed, but his resources were now exhausted. Credit, owing to the reports afloat, was no longer to be had; and to meet the one hundred thousand francs due on the 10th of the present month, and the one hundred thousand francs due on the 15th of the next month to M. de Boville, M. Morrel had, in reality, no hope but the return of the Pharaon, of whose departure he had learnt from a vessel which had weighed anchor at the same time, and which had already arrived in harbor. But this vessel which, like the Pharaon, came from Calcutta, had been in for a fortnight, while no intelligence had been received of the Pharaon.

Such was the state of affairs when, the day after his interview with M. de Boville, the confidential clerk of the house of Thomson & French of Rome, presented himself at M. Morrel’s. Emmanuel received him; this young man was alarmed by the appearance of every new face, for every
new face might be that of a new creditor, come in anxiety to question the head of the house. The young man, wishing to spare his employer the pain of this interview, questioned the new–comer; but the stranger declared that he had nothing to say to M. Emmanuel, and that his business was with M. Morrel in person. Emmanuel sighed, and summoned Cocles. Cocles appeared, and the young man bade him conduct the stranger to M. Morrel’s apartment. Cocles went first, and the stranger followed him. On the staircase they met a beautiful girl of sixteen or seventeen, who looked with anxiety at the stranger.

“M. Morrel is in his room, is he not, Mademoiselle Julie?” said the cashier.

“Yes; I think so, at least,” said the young girl hesitatingly. “Go and see, Cocles, and if my father is there, announce this gentleman.”

“It will be useless to announce me, mademoiselle,” returned the Englishman. “M. Morrel does not know my name; this worthy gentleman has only to announce the confidential clerk of the house of Thomson & French of Rome, with whom your father does business.”

The young girl turned pale and continued to descend, while the stranger and Cocles continued to mount the staircase. She entered the office where Emmanuel was, while Cocles, by the aid of a key he possessed, opened a door in the corner of a landing–place on the second staircase, conducted the stranger into an ante–chamber, opened a second door, which he closed behind him, and after having left the clerk of the house of Thomson & French alone, returned and signed to him that he could enter. The Englishman entered, and found Morrel seated at a table, turning over the formidable columns of his ledger, which contained the list of his liabilities. At the sight of the stranger, M. Morrel closed the ledger, arose, and offered a seat to the stranger; and when he had seen him seated, resumed his own chair. Fourteen years had changed the worthy merchant, who, in his thirty–sixth year at the opening of this
history, was now in his fiftieth; his hair had turned white, time and sorrow had ploughed deep furrows on his brow, and his look, once so firm and penetrating, was now irresolute and wandering, as if he feared being forced to fix his attention on some particular thought or person. The Englishman looked at him with an air of curiosity, evidently mingled with interest. “Monsieur,” said Morrel, whose uneasiness was increased by this examination, “you wish to speak to me?”

“Yes, monsieur; you are aware from whom I come?”

“The house of Thomson & French; at least, so my cashier tells me.”

“He has told you rightly. The house of Thomson & French had 300,000 or 400,000 francs to pay this month in France; and, knowing your strict punctuality, have collected all the bills bearing your signature, and charged me as they became due to present them, and to employ the money otherwise.” Morrel sighed deeply, and passed his hand over his forehead, which was covered with perspiration.

“So then, sir,” said Morrel, “you hold bills of mine?”

“Yes, and for a considerable sum.”

“What is the amount?” asked Morrel with a voice he strove to render firm.

“Here is,” said the Englishman, taking a quantity of papers from his pocket, “an assignment of 200,000 francs to our house by M. de Boville, the inspector of prisons, to whom they are due. You acknowledge, of course, that you owe this sum to him?”

“Yes; he placed the money in my hands at four and a half per cent nearly five years ago.”

“When are you to pay?”
“Half the 15th of this month, half the 15th of next.”

“Just so; and now here are 32,500 francs payable shortly; they are all signed by you, and assigned to our house by the holders.”

“I recognize them,” said Morrel, whose face was suffused, as he thought that, for the first time in his life, he would be unable to honor his own signature. “Is this all?”

“No, I have for the end of the month these bills which have been assigned to us by the house of Pascal, and the house of Wild & Turner of Marseilles, amounting to nearly 55,000 francs; in all, 287,500 francs.” It is impossible to describe what Morrel suffered during this enumeration.

“Two hundred and eighty-seven thousand five hundred francs,” repeated he.

“Yes, sir,” replied the Englishman. “I will not,” continued he, after a moment’s silence, “conceal from you, that while your probity and exactitude up to this moment are universally acknowledged, yet the report is current in Marseilles that you are not able to meet your liabilities.” At this almost brutal speech Morrel turned deathly pale.

“Sir,” said he, “up to this time—and it is now more than four-and-twenty years since I received the direction of this house from my father, who had himself conducted it for five and thirty years—never has anything bearing the signature of Morrel & Son been dishonored.”

“I know that,” replied the Englishman. “But as a man of honor should answer another, tell me fairly, shall you pay these with the same punctuality?” Morrel shuddered, and looked at the man, who spoke with more assurance than he had hitherto shown. “To questions frankly put,” said he, “a straightforward answer should be given. Yes, I shall pay, if, as I hope, my vessel arrives safely; for its arrival will again procure me the credit which the numerous accidents, of which I have been the victim,
have deprived me; but if the Pharaon should be lost, and this last resource be gone”—the poor man’s eyes filled with tears.

“Well,” said the other, “if this last resource fail you?”

“Well,” returned Morrel, “it is a cruel thing to be forced to say, but, already used to misfortune, I must habituate myself to shame. I fear I shall be forced to suspend payment.”

“Have you no friends who could assist you?” Morrel smiled mournfully. “In business, sir,” said he, “one has no friends, only correspondents.”

“It is true,” murmured the Englishman; “then you have but one hope.”

“But one.”

“The last?”

“The last.”

“So that if this fail”—

“I am ruined,—completely ruined!”

“As I was on my way here, a vessel was coming into port.”

“I know it, sir; a young man, who still adheres to my fallen fortunes, passes a part of his time in a belvidere at the top of the house, in hopes of being the first to announce good news to me; he has informed me of the arrival of this ship.”

“And it is not yours?”

“No, she is a Bordeaux vessel, La Gironde; she comes from India also; but she is not mine.”
“Perhaps she has spoken the Pharaon, and brings you some tidings of her?”

“Shall I tell you plainly one thing, sir? I dread almost as much to receive any tidings of my vessel as to remain in doubt. Uncertainty is still hope.” Then in a low voice Morrel added,—”This delay is not natural. The Pharaon left Calcutta the 5th February; she ought to have been here a month ago.”

“What is that?” said the Englishman. “What is the meaning of that noise?”

“Oh, oh!” cried Morrel, turning pale, “what is it?” A loud noise was heard on the stairs of people moving hastily, and half-stifled sobs. Morrel rose and advanced to the door; but his strength failed him and he sank into a chair. The two men remained opposite one another, Morrel trembling in every limb, the stranger gazing at him with an air of profound pity. The noise had ceased; but it seemed that Morrel expected something—something had occasioned the noise, and something must follow. The stranger fancied he heard footsteps on the stairs; and that the footsteps, which were those of several persons, stopped at the door. A key was inserted in the lock of the first door, and the creaking of hinges was audible.

“There are only two persons who have the key to that door,” murmured Morrel, “Cocles and Julie.” At this instant the second door opened, and the young girl, her eyes bathed with tears, appeared. Morrel rose tremblingly, supporting himself by the arm of the chair. He would have spoken, but his voice failed him. “Oh, father!” said she, clasping her hands, “forgive your child for being the bearer of evil tidings.”

Morrel again changed color. Julie threw herself into his arms.

“Oh, father, father!” murmured she, “courage!”
“The Pharaon has gone down, then?” said Morrel in a hoarse voice. The young girl did not speak; but she made an affirmative sign with her head as she lay on her father’s breast.

“And the crew?” asked Morrel.

“Saved,” said the girl; “saved by the crew of the vessel that has just entered the harbor.” Morrel raised his two hands to heaven with an expression of resignation and sublime gratitude. “Thanks, my God,” said he, “at least thou striketh but me alone.” A tear moistened the eye of the phlegmatic Englishman.

“Come in, come in,” said Morrel, “for I presume you are all at the door.”

Scarcely had he uttered those words than Madame Morrel entered weeping bitterly. Emmanuel followed her, and in the antechamber were visible the rough faces of seven or eight half-naked sailors. At the sight of these men the Englishman started and advanced a step; then restrained himself, and retired into the farthest and most obscure corner of the apartment. Madame Morrel sat down by her husband and took one of his hands in hers, Julie still lay with her head on his shoulder, Emmanuel stood in the centre of the chamber and seemed to form the link between Morrel’s family and the sailors at the door.

“How did this happen?” said Morrel.

“Draw nearer, Penelon,” said the young man, “and tell us all about it.”

An old seaman, bronzed by the tropical sun, advanced, twirling the remains of a tarpaulin between his hands. “Good–day, M. Morrel,” said he, as if he had just quitted Marseilles the previous evening, and had just returned from Aix or Toulon.

“Good–day, Penelon,” returned Morrel, who could not refrain from smiling through his tears, “where is the captain?”
“The captain, M. Morrel,—he has stayed behind sick at Palma; but please God, it won’t be much, and you will see him in a few days all alive and hearty.”

“Well, now tell your story, Penelon.”

Penelon rolled his quid in his cheek, placed his hand before his mouth, turned his head, and sent a long jet of tobacco-juice into the antechamber, advanced his foot, balanced himself, and began,—”You see, M. Morrel,” said he, “we were somewhere between Cape Blanc and Cape Boyador, sailing with a fair breeze, south—south—west after a week’s calm, when Captain Gaumard comes up to me—I was at the helm I should tell you—and says, ‘Penelon, what do you think of those clouds coming up over there?’ I was just then looking at them myself. ‘What do I think, captain? Why I think that they are rising faster than they have any business to do, and that they would not be so black if they didn’t mean mischief.’ —’That’s my opinion too,’ said the captain, ‘and I’ll take precautions accordingly. We are carrying too much canvas. Avast, there, all hands! Take in the studding-sl’s and stow the flying jib.’ It was time; the squall was on us, and the vessel began to heel. ‘Ah,’ said the captain, ‘we have still too much canvas set; all hands lower the mains’l!’ Five minutes after, it was down; and we sailed under mizzen—tops’ls and to’gall’nt sails. ‘Well, Penelon,’ said the captain, ‘what makes you shake your head?’ ‘Why,’ I says, ‘I still think you’ve got too much on.’ ‘I think you’re right,’ answered he, ‘we shall have a gale.’ ‘A gale? More than that, we shall have a tempest, or I don’t know what’s what.’ You could see the wind coming like the dust at Montredon; luckily the captain understood his business. ‘Take in two reefs in the tops’ls,’ cried the captain; ‘let go the bowlin’s, haul the brace, lower the to’gall’nt sails, haul out the reef—tackles on the yards.’”

“That was not enough for those latitudes,” said the Englishman; “I should have taken four reefs in the topsails and furled the spanker.”
His firm, sonorous, and unexpected voice made every one start. Penelon put his hand over his eyes, and then stared at the man who thus criticized the manoeuvres of his captain. “We did better than that, sir,” said the old sailor respectfully; “we put the helm up to run before the tempest; ten minutes after we struck our tops’ls and scudded under bare poles.”

“The vessel was very old to risk that,” said the Englishman.

“Eh, it was that that did the business; after pitching heavily for twelve hours we sprung a leak. ‘Penelon,’ said the captain, ‘I think we are sinking, give me the helm, and go down into the hold.’ I gave him the helm, and descended; there was already three feet of water. ‘All hands to the pumps!’ I shouted; but it was too late, and it seemed the more we pumped the more came in. ‘Ah,’ said I, after four hours’ work, ‘since we are sinking, let us sink; we can die but once.’ ‘That’s the example you set, Penelon,’ cries the captain; ‘very well, wait a minute.’ He went into his cabin and came back with a brace of pistols. ‘I will blow the brains out of the first man who leaves the pump,’ said he.”

“Well done!” said the Englishman.

“There’s nothing gives you so much courage as good reasons,” continued the sailor; “and during that time the wind had abated, and the sea gone down, but the water kept rising; not much, only two inches an hour, but still it rose. Two inches an hour does not seem much, but in twelve hours that makes two feet, and three we had before, that makes five. ‘Come,’ said the captain, ‘we have done all in our power, and M. Morrel will have nothing to reproach us with, we have tried to save the ship, let us now save ourselves. To the boats, my lads, as quick as you can.’ Now,” continued Penelon, “you see, M. Morrel, a sailor is attached to his ship, but still more to his life, so we did not wait to be told twice; the more so, that the ship was sinking under us, and seemed to say, ‘Get along—save yourselves.’ We soon launched the boat, and all eight of us got into it. The captain descended last, or rather, he did not descend, he
would not quit the vessel; so I took him round the waist, and threw him into the boat, and then I jumped after him. It was time, for just as I jumped the deck burst with a noise like the broadside of a man–of–war. Ten minutes after she pitched forward, then the other way, spun round and round, and then good–by to the Pharaon. As for us, we were three days without anything to eat or drink, so that we began to think of drawing lots who should feed the rest, when we saw La Gironde; we made signals of distress, she perceived us, made for us, and took us all on board. There now, M. Morrel, that’s the whole truth, on the honor of a sailor; is not it true, you fellows there?” A general murmur of approbation showed that the narrator had faithfully detailed their misfortunes and sufferings.

“Well, well,” said M. Morrel, “I know there was no one in fault but destiny. It was the will of God that this should happen, blessed be his name. What wages are due to you?”

“Oh, don’t let us talk of that, M. Morrel.”

“Yes, but we will talk of it.”

“Well, then, three months,” said Penelon.

“Cocles, pay two hundred francs to each of these good fellows,” said Morrel. “At another time,” added be, “I should have said, Give them, besides, two hundred francs over as a present; but times are changed, and the little money that remains to me is not my own.”

Penelon turned to his companions, and exchanged a few words with them.

“As for that, M. Morrel,” said he, again turning his quid, “as for that”—

“As for what?”
“The money.”

“Well”—

“Well, we all say that fifty francs will be enough for us at present, and that we will wait for the rest.”

“Thanks, my friends, thanks!” cried Morrel gratefully; “take it—take it; and if you can find another employer, enter his service; you are free to do so.” These last words produced a prodigious effect on the seaman. Penelon nearly swallowed his quid; fortunately he recovered. “What, M. Morrel!” said he in a low voice, “you send us away; you are then angry with us!”

“No, no,” said M. Morrel, “I am not angry, quite the contrary, and I do not send you away; but I have no more ships, and therefore I do not want any sailors.”

“No more ships!” returned Penelon; “well, then, you’ll build some; we’ll wait for you.”

“I have no money to build ships with, Penelon,” said the poor owner mournfully, “so I cannot accept your kind offer.”

“No more money? Then you must not pay us; we can scud, like the Pharaoh, under bare poles.”

“Enough, enough!” cried Morrel, almost overpowered; “leave me, I pray you; we shall meet again in a happier time. Emmanuel, go with them, and see that my orders are executed.”

“At least, we shall see each other again, M. Morrel?” asked Penelon.

“Yes; I hope so, at least. Now go.” He made a sign to Cocles, who went first; the seamen followed him and Emmanuel brought up the rear.
“Now,” said the owner to his wife and daughter, “leave me; I wish to speak with this gentleman.” And he glanced towards the clerk of Thomson & French, who had remained motionless in the corner during this scene, in which he had taken no part, except the few words we have mentioned. The two women looked at this person whose presence they had entirely forgotten, and retired; but, as she left the apartment, Julie gave the stranger a supplicating glance, to which he replied by a smile that an indifferent spectator would have been surprised to see on his stern features. The two men were left alone. “Well, sir,” said Morrel, sinking into a chair, “you have heard all, and I have nothing further to tell you.”

“I see,” returned the Englishman, “that a fresh and unmerited misfortune his overwhelmed you, and this only increases my desire to serve you.”

“Oh, sir!” cried Morrel.

“Let me see,” continued the stranger, “I am one of your largest creditors.”

“Your bills, at least, are the first that will fall due.”

“Do you wish for time to pay?”

“A delay would save my honor, and consequently my life.”

“How long a delay do you wish for?”—Morrel reflected. “Two months,” said he.

“I will give you three,” replied the stranger.

“But,” asked Morrel, “will the house of Thomson & French consent?”

“Oh, I take everything on myself. To-day is the 5th of June.”
“Yes.”

“Well, renew these bills up to the 5th of September; and on the 5th of September at eleven o’clock (the hand of the clock pointed to eleven), I shall come to receive the money.”

“I shall expect you,” returned Morrel; “and I will pay you—or I shall be dead.” These last words were uttered in so low a tone that the stranger could not hear them. The bills were renewed, the old ones destroyed, and the poor ship-owner found himself with three months before him to collect his resources. The Englishman received his thanks with the phlegm peculiar to his nation; and Morrel, overwhelming him with grateful blessings, conducted him to the staircase. The stranger met Julie on the stairs; she pretended to be descending, but in reality she was waiting for him. “Oh, sir”—said she, clasping her hands.

“Mademoiselle,” said the stranger, “one day you will receive a letter signed ‘Sinbad the Sailor.’ Do exactly what the letter bids you, however strange it may appear.”

“Yes, sir,” returned Julie.

“Do you promise?”

“I swear to you I will.”

“It is well. Adieu, mademoiselle. Continue to be the good, sweet girl you are at present, and I have great hopes that heaven will reward you by giving you Emmanuel for a husband.”

Julie uttered a faint cry, blushed like a rose, and leaned against the baluster. The stranger waved his hand, and continued to descend. In the court he found Penelon, who, with a rouleau of a hundred francs in either hand, seemed unable to make up his mind to retain them. “Come with me, my friend,” said the Englishman; “I wish to speak to you.”